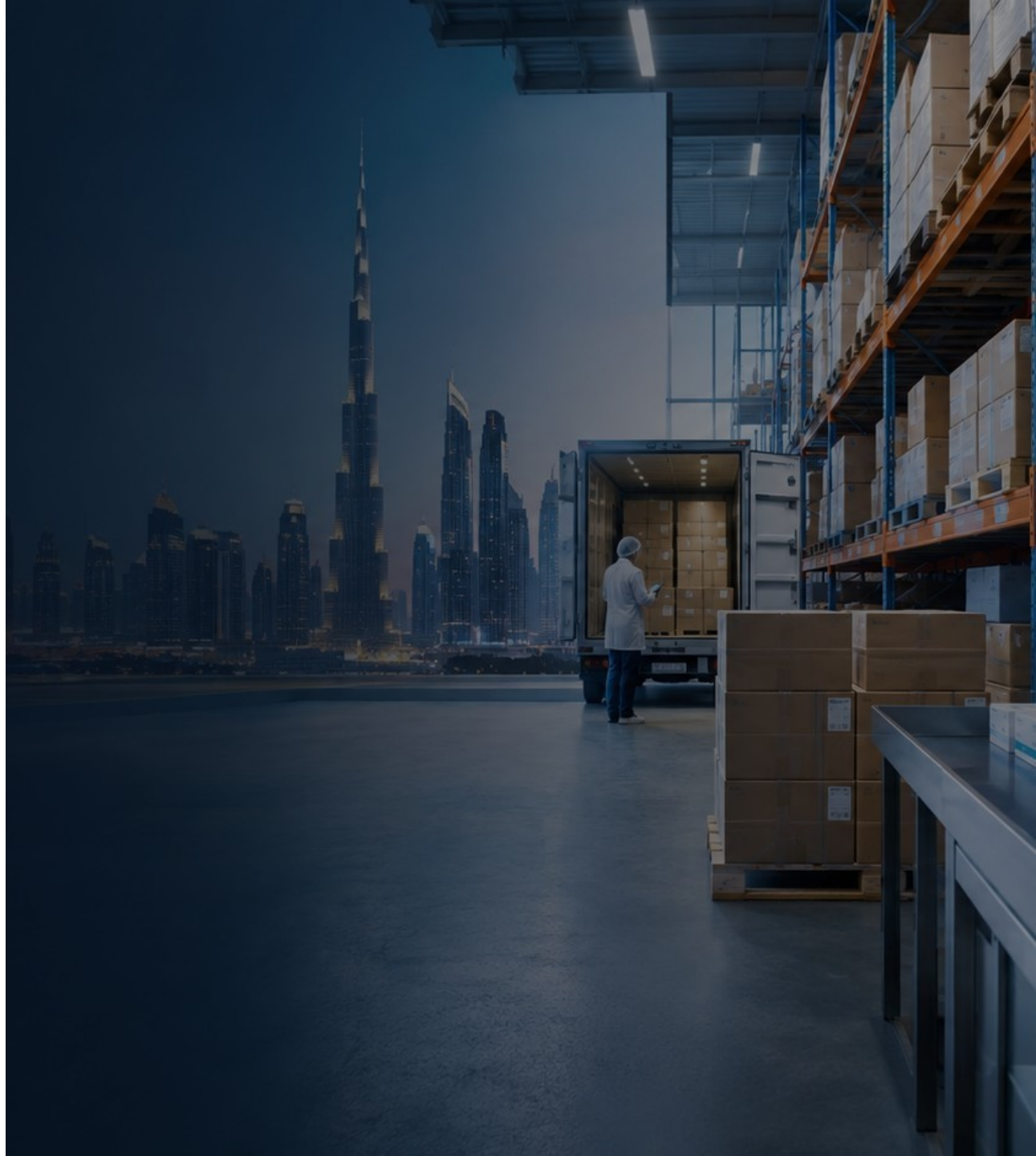
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Medvance Drug Store LLC

COMPANY INTRODUCTION

Medvance Drug Store LLC

A UAE-based healthcare distribution platform built for regulated medical devices, consumables and healthcare supplies.

Dubai, UAE



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COMPANY OVERVIEW

Who We Are

Medvance Drug Store LLC is a Dubai-based healthcare company focused on the distribution, handling and commercialization of quality healthcare products.

- UAE-based licensed operating entity for healthcare products
- Built to support manufacturers, healthcare providers and institutional customers
- Focused on reliability, responsiveness and long-term partnerships
- Practical operating platform for regulated, repeatable product categories



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CORE CAPABILITIES

What We Do

A focused set of operating capabilities for manufacturers and healthcare customers.

01

Distribution

Efficient supply of healthcare products to customers across the UAE.

02

Regulatory Coordination

Support for documentation, coordination and product onboarding processes.

03

Warehousing

Secure storage, handling and inventory support for healthcare products.

04

Import & Supply Chain

Inbound shipment coordination and supply continuity support.

05

Commercial Support

Partner engagement, market development and customer connectivity.

Our role is execution-focused: helping quality healthcare products become available, visible and serviceable in the UAE.

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OPERATING MODEL

How We Work

We keep the first phase structured, manageable and measurable for every partner.

1

Discover

Understand product category, customer fit and documentation readiness.

2

Prepare

Align product information, labels, pricing logic and product positioning.

3

Launch

Start with selected products, target customers and defined follow-up.

4

Scale

Expand product range and deepen customer access based on traction.

A structured approach to working with customers and partners in the UAE, from the first discussion to long-term collaboration.

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OUR MINDSET

Compliance-led Execution

We aim to combine a practical commercial approach with the discipline required for healthcare distribution.

- **Documentation discipline**
- **Compliant storage and handling**
- **Partner coordination**
- **Reliable follow-up**

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LEADERSHIP

Founder-led Company

Medvance is led by a focused founding team with complementary responsibility across strategy, commercial development, operations and execution.

S

Shilpi

Founder & CEO

Company leadership, strategy and business development

R

Rahul

Co-Founder & COO

Operations, compliance coordination and commercial execution

We look forward to building meaningful healthcare partnerships with manufacturers and institutions.

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Thank you

We look forward to building lasting relationships with customers, partners and stakeholders.

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www.medvancedrugstore.com